

## Who You Gonna Call?

Steri-fab is Perimetek's proton pack for bed bug busting

**A**fter watching the 1984 hit film "Ghostbusters," starring Bill Murray and Dan Aykroyd, a young Andrew Sanefski dreamed of being a ghostbuster. As an adult, Sanefski is close to living the dream: He's a bed bug buster.

Sanefski and his wife, Holly, founded Perimetek Pest Management in East Syracuse, N.Y., just four hours away from the movie's New York City setting. That was in 2008, after he had worked 10 years for other pest management firms.



**Andrew Sanefski**

Through those years, bed bug products came and went. One that has remained since the beginning of Sanefski's career, however, is Steri-fab — manufactured by Noble Pine Products and supplied by Nisus to professional pest control.

"When bed bugs became a regular part of our business, we brought in Steri-fab, along with other products," Sanefski says. "Over time, a lot of the products we started with got pared off our roster because they weren't useful and didn't fit our treatments. Steri-fab has stayed with us because it's flexible and performs well without any drawbacks."

Steri-fab is registered with the U.S. Environmental Protection Agency as both a pesticide and disinfectant. That means in addition to wiping out insects — including bed bugs, fleas, ticks, mites, lice,

sowbugs, ants and cockroaches — it kills microorganisms, fungus, viruses, mold, mildew, germs and pathogenic odors. It also inhibits bacterial growth.

Steri-fab is used in hospitals, prisons, dental operating rooms, kitchens, bathrooms, food-processing plants and offices. Because it's a non-residual that stops working after it dries, Steri-fab is labeled for application on mattresses and furniture. So far, bed bugs have not exhibited any documented resistance to the product, either.

Sanefski says he also appreciates Steri-fab's broad label, because many of his accounts include nursing homes, assisted-living communities and apartment complexes.

For Sanefski, Steri-fab is part of a one-two punch he uses against bed bugs. First, he applies Steri-fab with a pump sprayer or, for bigger jobs, a continual-action compressed air sprayer. Then he adds a biopesticide.

"Steri-fab on the front end kills the population, and the biopesticide, a live fungus, polishes off the rest and leaves a residual," Sanefski says. "It's one of the greenest ways to treat bed bugs, besides heat, and it's extremely effective."

Thanks to Steri-fab, bed bugs are one of the Top 3 pests that Perimetek battles.

"Our bed bug prevention and treatment strategy is right up there," Sanefski says. "Steri-fab has given us a lot of confidence in those situations."

### Bed Bug Battle

**COMPANY:** Perimetek Pest Management Corp.

**BATTLEFIELD:** 75 percent commercial, 25 percent residential

**WAR STORY:** Andrew Sanefski, co-owner of Perimetek Pest Management in East Syracuse, N.Y., says his major clients — assisted-living centers, nursing homes, apartment complexes and call centers — can present significant challenges when battling bed bugs. Each can become infested repeatedly as people move in and out. Sanefski, as part of his treatment, interviews clients to help them determine from where they might be bringing bed bugs. He depends on their honesty. Then he applies Steri-fab, followed by a biopesticide, to wipe out the bed bug population.

"Nursing homes get new patients, staff and visitors regularly, so the chances of bringing in bed bugs again are high," he offers as an example. "We need something that will work over and over again and that doesn't develop resistance. Steri-fab fits the bill."

### WEAPON OF CHOICE

**PROVEN SOLUTION:** Steri-fab by Noble Pine Products Co.

**WEBSITE:** Sterifab.com, nisuscop.com/product/steri-fab

