

## One Product for Every Pest

Cottle Pest Control relies on Sterifab for many different pest situations, particularly bed bugs

In 1970, Darryl Cottle entered the pest management business. After realizing his passion for helping people live life pest-free, Cottle opened Cottle Pest Control in 1982. He began treating homes for every type of issue, from lice and bed bugs to mold and mildew. Fifteen years ago, Cottle was introduced to Sterifab, a non-residual spray that deodorizes as it disinfects.



Darryl Cottle

He likes the fact that it is currently the only product registered by the U.S. Environmental Protection Agency that is a virucide, disinfectant and insecticide in one.

“Sterifab can be used for a lot of things. It’s not only a bed bug treatment, it can be used for fleas, ticks, mildew, mites and more,” Cottle says.

As Cottle became known around his home state of Georgia for treating homes, he began to rely more heavily on Sterifab to cover a wide variety of pest problems. Since he is the only technician at Cottle Pest Control, affordability is also a big factor of picking out products. Cottle didn’t want a product that would break the bank, and he was pleased to find that Sterifab hit the mark.

Cottle appreciates that when he uses Sterifab for bed bugs,

he doesn’t need to be concerned about the residual or the smell. He is able to apply Sterifab everywhere it is needed, per the label, and not worry about bothering his customers.

Because of his more than five decades of experience in the industry, Cottle says he feels comfortable giving advice and pointers to others in the industry. When asked about his advice regarding Sterifab, his answer was simple: Try it for everything — everything that’s on its extensive label, that is.

“I think all companies should at least look at Sterifab and try it,” he adds. “It can help in a lot of situations where other things may work, but the selection of products available is not very large. Sterifab tends to do all kinds of things, making it a very important product.”

### BED BUG BATTLE

**COMPANY:** Cottle Pest Control

**BATTLEFIELD:** 100 percent residential

**WAR STORY:** For Darryl Cottle, dealing with bed bugs is nothing new. After more than 50 years in the pest management business, and owning his own company since 1982, Cottle relies on one weapon to fight bed bugs: Sterifab. After getting a call from a customer in North Georgia who was experiencing bed bugs, Cottle decided it was time to let Sterifab do the hard work.

“We had a real bad rash of bed bugs in a house in North Georgia. They were everywhere, in the kids’ beds, in the couches,” Cottle recalls. “I knew I could use Sterifab without any problems. I wouldn’t need to worry about it because it did such a good job.”

#### WEAPON OF CHOICE

**PROVEN SOLUTION:** Sterifab

**WEBSITE:** Sterifab.com

